

Wade I Massad

Managing Member, Cleveland Capital Management, LLC

Wade I. Massad is currently Managing Member of Cleveland Capital Management, LLC. He has approximately 18 years of experience in the securities industry, spending the majority of his career in various investment banking and equity capital markets positions.

Wade was the Head of Equity Finance at KeyBanc Capital Markets from 2004 to 2005. From 1997 to 2003, he worked as Head of US Capital Markets and, prior to that, he was Head of US Institutional Sales for RBC Capital Markets, eventually serving as a member of the firm's executive committee.

Prior to joining RBC, he was a General Partner of Cleveland Capital Management, the partnership that he co-founded in 1996. From 1989 to 1996, Wade spent eight years at McDonald Investments and Rauscher Pierce Refsnes, both in the equity syndicate and institutional sales departments.

Since 2001, Wade has served as a member of the Securities Industry Association (SIA) Capital Markets Committee, which is the leading trade association of the securities industry representing broker-dealers, investment banks and mutual fund companies.

Wade sits on the Advisory Board of Cleveland Pacific Equity Ventures and is a graduate of Baldwin-Wallace College, where he also serves as a Trustee.